**via email, January 16, 2014**

**Posting for Interested Parties**

**TO: Revenue Committee:** Michael Desselle, Jim Buccigross, Cade Burks, Valerie Crockett, Bruce Ellsworth, Mike Gent, Michael Langston, Debbie McKeever, Randy Parker, Terry Thorn, Roy True

**FROM:** Rae McQuade

**RE:** Announcement and Agenda for NAESB Revenue Committee Conference Call/Web Cast for January 23, 1 pm C

Dear Revenue Committee Members – as noted in our prior board meeting, Michael Desselle has called a meeting of the Revenue Committee to discuss several items shown in the table below. Analysis and work papers are provided as links. – Thanks, Rae

| **NAESB Board Revenue Committee Meeting – January 23, 2014 – 1:00 pm to 3:00 pm C** |
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| **Topic** | **Information/Requests** |
| Creation of the Group | * Michael Desselle created this group in June 2008 and asked the above mentioned members to participate in the group as a named committee. The group has held several meetings, the last of which was held by conference call on December 19, 2013. Materials for this group are posted on the NAESB web site in the Board Revenue Committee page: <http://www.naesb.org/board_revenue.asp>.
* As of 2013, the group now also addresses Resources Committee issues, and new members Jim Buccigross, Michael Langston, Randy Parker and Roy True have been added, with a balance of interests of gas and electric market interests, along with the support and input of the Advisory Council.
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| Call for Thursday, January 23 from 1:00 pm to 3:00 pm C | * Call-in information for attendance by phone: Conference number: 866-740-1260, Access code: 7133564, Security code: 3715
* Web cast is accessible through <http://www.readytalk.com>, using the same access code and security code.
* Any interested party can attend. All voting and motions are reserved for the members of the committee.
* Please provide any written comments to the NAESB Office (drager@naesb.org) prior to the meeting if you are unable to attend.
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| Pre-meeting Assignments | * Review working documents.
* If unable to attend, please provide any written comments you would like considered.
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| Draft Agenda | 1. Administrative – Welcome, antitrust guidance, introduction of committee members and attendees, adoption of agenda, adoption of notes
2. Review of membership report
3. Review of membership, population on the board and EC
4. Update on letters to AGA and to retail membership
5. Review changes to analysis on affiliate discount impacts
6. Consider changes to non-member prices for affiliates for standards based on materials presented in prior meetings
7. Determine if member types should be reflected in our governance documents – operating entities for multiple companies, master limited partnerships, relationships of members to affiliates, other types.
8. Review of questions presented in the agenda packet – determine of others should be added or rephrased or deleted
9. Approve draft report format and outline
10. Preparation for February 27 committee conference call
11. Summary of Action Items, Assignments and Other Business
12. Adjourn
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| Meeting & Reference Materials | * **Agenda Item 1:** Antitrust Guidance: <http://www.naesb.org/misc/antitrust_guidance.doc> (antitrust), <http://www.naesb.org/pdf4/board_revenue_committee_members.pdf> ( roster), <http://www.naesb.org/pdf4/bd_revenue012314a.docx> (agenda), <http://www.naesb.org/pdf4/bd_revenue121913notes.docx> (notes)
* **Agenda Item 2:** Membership Report: <http://www.naesb.org/misc/membership_report_011614.docx> (Report), <http://www.naesb.org/misc/membership_chart_011614.ppt> (Chart), <http://www.naesb.org/misc/membership_comparison_2012_2013_2014_011614.pdf>, (Gain/Loss Analysis)
* **Agenda Item 3:** <http://www.naesb.org/pdf4/bod_terms.pdf> (Board), <http://www.naesb.org/pdf4/ec_terms.pdf> (EC), <http://www.naesb.org/misc/board_revenue_bdec_vacancies_011614.docx> (List of vacancies)
* **Agenda Item 4:** <http://www.naesb.org/misc/rev_correspondence_draft012414.docx>(Chairman correspondence to members), <http://www.naesb.org/misc/rev_correspondence_2_draft012414.docx> (Chairman correspondence to AGA)
* **Agenda Items 5 & 6**: <http://www.naesb.org/misc/standards_pricing_analysis_012314.docx> (NAESB Current Pricing of Work Products and Services), <http://www.naesb.org/misc/board_revenue_members_affiliates_011614.pptx> (Affiliate discount impact), <http://www.naesb.org/misc/board_revenue_cost_changes_011614.pptx> (Analysis of impact of changes to standards costs)
* **Agenda Item 7:** Operating Entities, MLPs and Affiliate Analysis: <http://www.naesb.org/pdf4/bd_revenue121913w2.docx> *(Excerpts),* <http://www.naesb.org/pdf/naesb_certificate_112108.pdf> , and Bylaws: <http://www.naesb.org/pdf/naesbbylaws.pdf> are provided for reference
* **Agenda Item 8**: *See Questions listed in this packet on page 4*
* **Agenda Item 9:** <http://www.naesb.org/pdf4/bd_revenue121913w1.docx> (Draft report to the board)
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| Schedule of Upcoming Conference Calls | * Tuesday, November 12, 2013, 1 pm to 3 pm C
* Thursday, December 19, 2013 1 pm to 3 pm C
* Thursday, January 23, 2014, 1 pm to 3 pm C
* Thursday, February 27, 2014, 1 pm to 3 pm
* Thursday, March 27, 2014, 1 pm to 3 pm
* Thursday, April 24, 2014, 1 pm to 3 pm
* Thursday, May 29, 2014, 1 pm to 3 pm
* Other meetings will be scheduled as needed by Michael Desselle.
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| Call-in information for January 23, 2014 | * Thursday, January 23, 2014, 1 pm to 3 pm C
* Call-in information for attendance by phone: Conference number: 866-740-1260, Access code: 7133564, Security code: 3715
* Web cast: http:// [www.readytalk.com](http://www.readytalk.com), and use the same participant access code and security code above
* Any interested party can attend.
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| Committee Members | <http://www.naesb.org/pdf4/board_revenue_committee_members.pdf> |
| Questions and issues for consideration | 1. What actions can be taken to address vacancies on the board and executive committees?
2. Should prices for NAESB products to non-members be increased if the analysis shows that we are underpriced compared to other standards organizations, and if pricing would encourage membership?
3. Should there be changes to the discounts offered to affiliates?
4. Should membership types be reflected in the governance documents and how should they be treated?
5. In support of the work underway by the Board Strategic Plan Task Force, can new groups be accommodated through a promotional program to support new areas of standards development?
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